

House Foods Group Inc. Financial Data

Allocation of the purchase price paid for US-based Keystone Natural Holdings, LLC in the business combination effected on September 30, 2022 was completed during the first quarter of the FY2023. Accordingly, figures for the previous fiscal year are amounts after the allocation of the purchase price.

| | Past standard | | | | | | | | New standard *1 | | | | |
|--|---------------|---------|---------|---------|---------|---------|---------|---------|-----------------|---------|---------|---------|---------|
| Financial Results | | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2020 | FY2021 | FY2022 | FY2023 |
| Net sales (Millions of yen) | 1Q | 55,003 | 55,693 | 53,254 | 66,284 | 70,358 | 71,305 | 72,341 | 67,448 | 59,750 | 61,636 | 66,324 | 70,453 |
| | 2Q | 114,571 | 114,405 | 112,375 | 136,975 | 143,434 | 145,766 | 144,634 | 140,090 | 123,685 | 124,127 | 133,831 | 142,824 |
| | 3Q | 177,459 | 179,478 | 176,265 | 214,414 | 222,139 | 225,619 | 222,639 | 217,146 | 191,630 | 191,921 | 205,819 | 225,697 |
| | 4Q | 232,610 | 231,448 | 241,893 | 283,812 | 291,897 | 296,695 | 293,682 | 283,754 | 250,066 | 253,386 | 275,060 | |
| Operating profit (Millions of yen) | 1Q | 2,421 | 1,641 | 1,439 | 2,360 | 3,819 | 4,310 | 4,638 | 4,407 | 4,431 | 5,690 | 4,970 | 4,914 |
| | 2Q | 4,660 | 3,981 | 4,044 | 5,351 | 7,456 | 8,572 | 9,113 | 9,877 | 9,906 | 9,032 | 7,632 | 8,067 |
| | 3Q | 8,505 | 8,291 | 9,541 | 11,300 | 14,386 | 15,764 | 15,974 | 18,537 | 18,581 | 16,886 | 14,324 | 16,669 |
| | 4Q | 9,589 | 8,686 | 10,775 | 12,312 | 16,288 | 17,559 | 19,005 | 19,397 | 19,413 | 19,227 | 16,686 | |
| Ordinary profit (Millions of yen) | 1Q | 2,882 | 1,875 | 1,824 | 2,032 | 3,958 | 4,660 | 5,002 | 4,491 | 4,515 | 6,345 | 5,591 | 5,252 |
| | 2Q | 5,525 | 4,633 | 4,791 | 5,377 | 8,010 | 9,423 | 9,997 | 8,810 | 8,838 | 10,336 | 8,964 | 8,770 |
| | 3Q | 9,746 | 9,655 | 10,819 | 12,260 | 15,170 | 16,863 | 17,320 | 17,794 | 17,800 | 18,518 | 15,542 | 17,599 |
| | 4Q | 10,962 | 10,957 | 12,152 | 13,951 | 17,207 | 19,100 | 20,797 | 19,820 | 19,837 | 21,125 | 18,300 | |
| Profit attributable to owners of parent (Millions of yen) | 1Q | 1,545 | 1,007 | 1,042 | 2,770 | 2,262 | 2,715 | 2,488 | 2,789 | 2,812 | 4,073 | 3,597 | 7,978 |
| | 2Q | 3,416 | 2,793 | 2,951 | 4,208 | 4,328 | 5,565 | 5,207 | 971 | 994 | 7,211 | 5,493 | 10,825 |
| | 3Q | 8,110 | 6,560 | 23,180 | 8,900 | 8,783 | 10,254 | 10,117 | 6,753 | 6,761 | 13,360 | 11,606 | 16,362 |
| | 4Q | 8,792 | 6,971 | 22,632 | 8,683 | 9,353 | 13,767 | 11,458 | 8,733 | 8,752 | 13,956 | 13,672 | |
| EBITDA (Millions of yen) | 1Q | 3,656 | 2,972 | 3,009 | 5,515 | 6,916 | 7,364 | 7,772 | 7,729 | 7,753 | 8,192 | 7,581 | 8,010 |
| | 2Q | 7,185 | 6,695 | 7,177 | 11,654 | 13,687 | 14,725 | 15,518 | 16,545 | 16,574 | 14,256 | 13,143 | 14,498 |
| | 3Q | 12,284 | 12,537 | 14,271 | 20,795 | 23,794 | 25,095 | 25,735 | 27,668 | 27,712 | 24,892 | 22,725 | 26,618 |
| | 4Q | 14,815 | 14,642 | 18,699 | 25,235 | 28,978 | 30,242 | 32,284 | 31,059 | 31,075 | 30,112 | 28,493 | |
| Operating profit margin(%) | 1Q | 4.4 | 2.9 | 2.7 | 3.6 | 5.4 | 6.0 | 6.4 | 6.5 | 7.4 | 9.2 | 7.5 | 7.0 |
| | 2Q | 4.1 | 3.5 | 3.6 | 3.9 | 5.2 | 5.9 | 6.3 | 7.1 | 8.0 | 7.3 | 5.7 | 5.6 |
| | 3Q | 4.8 | 4.6 | 5.4 | 5.3 | 6.5 | 7.0 | 7.2 | 8.5 | 9.7 | 8.8 | 7.0 | 7.4 |
| | 4Q | 4.1 | 3.8 | 4.5 | 4.3 | 5.6 | 5.9 | 6.5 | 6.8 | 7.8 | 7.6 | 6.1 | |
| Ordinary profit margin(%) | 1Q | 5.2 | 3.4 | 3.4 | 3.1 | 5.6 | 6.5 | 6.9 | 6.7 | 7.6 | 10.3 | 8.4 | 7.5 |
| | 2Q | 4.8 | 4.0 | 4.3 | 3.9 | 5.6 | 6.5 | 6.9 | 6.3 | 9.1 | 8.3 | 6.7 | 6.1 |
| | 3Q | 5.5 | 5.4 | 6.1 | 5.7 | 6.8 | 7.5 | 7.8 | 8.2 | 9.3 | 9.6 | 7.6 | 7.8 |
| | 4Q | 4.7 | 4.7 | 5.0 | 4.9 | 5.9 | 6.4 | 7.1 | 7.0 | 7.9 | 8.3 | 6.7 | |
| Profit margin(%) | 1Q | 2.8 | 1.8 | 2.0 | 4.2 | 3.2 | 3.8 | 3.4 | 4.1 | 4.7 | 6.6 | 5.4 | 11.3 |
| | 2Q | 3.0 | 2.4 | 2.6 | 3.1 | 3.0 | 3.8 | 3.6 | 0.7 | 0.8 | 5.8 | 4.1 | 7.6 |
| | 3Q | 4.6 | 3.7 | 13.2 | 4.2 | 4.0 | 4.5 | 4.5 | 3.1 | 3.5 | 7.0 | 5.6 | 7.2 |
| | 4Q | 3.8 | 3.0 | 9.4 | 3.1 | 3.2 | 4.6 | 3.9 | 3.1 | 3.5 | 5.5 | 5.0 | |
| EBITDA margin(%) | 1Q | 6.6 | 5.3 | 5.6 | 8.3 | 9.8 | 10.3 | 10.7 | 11.5 | 13.0 | 13.3 | 11.4 | 11.4 |
| | 2Q | 6.3 | 5.9 | 6.4 | 8.5 | 9.5 | 10.1 | 10.7 | 11.8 | 13.4 | 11.5 | 9.8 | 10.2 |
| | 3Q | 6.9 | 7.0 | 8.1 | 9.7 | 10.7 | 11.1 | 11.6 | 12.7 | 14.5 | 13.0 | 11.0 | 11.8 |
| | 4Q | 6.4 | 6.3 | 7.7 | 8.9 | 9.9 | 10.2 | 11.0 | 10.9 | 12.4 | 11.9 | 10.4 | |
| Capital investment (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 11,115 | 9,588 | 6,757 | 7,708 | 10,215 | 11,320 | 16,253 | 11,324 | 11,324 | 12,425 | 15,239 | |
| Depreciation (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 5,056 | 5,789 | 6,908 | 9,345 | 9,126 | 9,262 | 9,862 | 10,035 | 10,035 | 10,941 | 11,628 | |
| Balance Sheets | | | | | | | | | | | | | |
| Total assets (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 273,368 | 286,149 | 349,427 | 353,888 | 378,864 | 371,025 | 367,194 | 369,150 | 369,335 | 382,021 | 396,910 | |
| Net assets (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 210,097 | 221,456 | 260,329 | 266,615 | 283,719 | 279,144 | 280,930 | 287,291 | 286,883 | 298,567 | 301,335 | |
| Shareholders equity (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 208,801 | 219,927 | 228,812 | 235,246 | 251,814 | 247,275 | 248,770 | 258,145 | 257,825 | 268,966 | 272,285 | |
| Equity ratio(%) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 76.4 | 76.9 | 65.5 | 66.5 | 66.5 | 66.6 | 67.7 | 69.9 | 69.8 | 70.4 | 68.6 | |
| Return on assets (%) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 3.7 | 3.1 | 3.4 | 3.5 | 4.4 | 4.7 | 5.1 | 5.3 | 5.3 | 5.1 | 4.3 | |
| Return on equity(%) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 4.3 | 3.3 | 10.1 | 3.7 | 3.8 | 5.5 | 4.6 | 3.4 | 3.5 | 5.3 | 5.1 | |
| Cash Flows | | | | | | | | | | | | | |
| Cash flows from operating activities (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 8,818 | 8,428 | 12,518 | 21,298 | 23,608 | 20,913 | 24,218 | 23,181 | 23,181 | 16,140 | 19,483 | |
| Cash flows from investing activities (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | -7,471 | -4,679 | -8,308 | -2,169 | -13,739 | -1,008 | -6,356 | -8,558 | -8,558 | -10,398 | -21,467 | |
| Free cash flows (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 1,347 | 3,749 | 4,211 | 19,129 | 9,869 | 19,905 | 17,862 | 14,623 | 14,623 | 5,741 | -1,984 | |
| Cash flows from financing activities (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | -68 | -10,588 | -3,743 | -7,388 | -5,317 | -17,317 | -7,567 | -6,172 | -6,172 | -10,068 | -12,739 | |
| Cash and cash equivalents at end of period (Millions of yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 49,586 | 43,832 | 44,156 | 55,594 | 60,202 | 62,495 | 69,870 | 78,343 | 78,343 | 75,705 | 62,682 | |

| Per Share Data | | | | | | | | | | | | | |
|---|----|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------|
| Profit per share (Yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 83.13 | 67.61 | 220.48 | 84.53 | 91.02 | 134.32 | 113.73 | 86.68 | 86.87 | 139.75 | 139.63 | |
| Net assets per share (Yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 1,974.31 | 2,140.27 | 2,231.86 | 2,289.43 | 2,450.71 | 2,454.34 | 2,469.20 | 2,562.29 | 2,559.12 | 2,700.99 | 2,791.56 | |
| Cash dividends per share (Yen) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 35.0 | 30.0 | 30.0 | 32.0 | 38.0 | 44.0 | 46.0 | 46.0 | 46.0 | 46.0 | 46.0 | |
| Dividend payout ratio (%) | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | 42.1 | 44.4 | 13.6 | 37.9 | 41.7 | 32.8 | 40.4 | 53.1 | 53.0 | 32.9 | 32.9 | |
| Dividend payout ratio based on new dividend policy (%) *2 | 1Q | | | | | | | | | | | | |
| | 2Q | | | | | | | | | | | | |
| | 3Q | | | | | | | | | | | | |
| | 4Q | | | 32.0 | 30.4 | 30.4 | 26.2 | 31.6 | 29.7 | 29.6 | 31.8 | 32.4 | |
| Net Sales by Segment | | | | | | | | | | | | | |
| Spice / Seasoning / Processed Food Business (Millions of yen) | 1Q | | | 26,212 | 28,523 | 32,567 | 32,932 | 33,405 | 35,350 | 29,328 | 27,631 | 28,326 | 29,594 |
| | 2Q | | | 56,958 | 62,333 | 66,906 | 67,909 | 69,123 | 71,746 | 59,200 | 56,965 | 58,013 | 60,424 |
| | 3Q | | | 91,779 | 100,389 | 106,462 | 107,461 | 109,317 | 112,612 | 93,071 | 89,605 | 91,040 | 96,086 |
| | 4Q | | 122,680 | 120,018 | 132,059 | 139,937 | 141,225 | 144,996 | 146,340 | 120,380 | 117,422 | 119,802 | |
| Health Food Business (Millions of yen) | 1Q | | | 9,240 | 8,926 | 8,575 | 8,149 | 7,520 | 4,921 | 3,739 | 3,351 | 4,110 | 4,136 |
| | 2Q | | | 18,520 | 17,852 | 17,127 | 16,966 | 14,978 | 10,666 | 8,094 | 7,039 | 8,521 | 8,604 |
| | 3Q | | | 27,755 | 27,215 | 25,737 | 25,269 | 22,529 | 16,100 | 12,246 | 11,344 | 13,097 | 13,327 |
| | 4Q | | 37,212 | 34,523 | 33,281 | 31,599 | 30,899 | 27,890 | 20,105 | 15,281 | 14,432 | 16,520 | |
| International Food Business (Millions of yen) | 1Q | | | 4,326 | 4,777 | 5,422 | 6,033 | 7,390 | 8,341 | 8,095 | 9,813 | 10,796 | 13,441 |
| | 2Q | | | 9,172 | 8,609 | 10,727 | 12,233 | 14,162 | 18,796 | 18,265 | 19,440 | 22,620 | 26,457 |
| | 3Q | | | 14,215 | 13,176 | 16,926 | 19,338 | 22,083 | 28,800 | 27,878 | 29,681 | 34,967 | 41,937 |
| | 4Q | | 17,797 | 18,577 | 20,111 | 22,855 | 26,317 | 29,734 | 35,472 | 34,056 | 39,110 | 48,875 | |
| Restaurant Business (Millions of yen) | 1Q | | | 1,770 | 12,982 | 12,921 | 12,744 | 13,186 | 10,419 | 10,426 | 11,126 | 11,334 | 12,897 |
| | 2Q | | | 3,628 | 25,422 | 25,808 | 25,739 | 26,497 | 21,616 | 21,668 | 22,106 | 22,947 | 26,813 |
| | 3Q | | | 5,298 | 37,803 | 38,621 | 38,831 | 39,240 | 33,183 | 33,269 | 33,347 | 35,382 | 41,158 |
| | 4Q | | 6,711 | 18,312 | 51,375 | 51,974 | 52,083 | 52,498 | 44,567 | 44,698 | 45,422 | 48,371 | |
| Other Food Related Business (Millions of yen) | 1Q | | | 14,623 | 14,744 | 14,622 | 15,371 | 12,678 | 10,932 | 10,676 | 11,675 | 13,921 | 12,858 |
| | 2Q | | | 30,005 | 30,178 | 30,576 | 30,757 | 23,590 | 21,669 | 20,762 | 22,867 | 26,387 | 25,749 |
| | 3Q | | | 46,113 | 47,402 | 46,285 | 46,654 | 35,138 | 32,639 | 31,354 | 34,344 | 38,370 | 40,936 |
| | 4Q | | 58,613 | 62,718 | 62,123 | 61,024 | 61,882 | 46,296 | 45,542 | 43,922 | 45,571 | 50,699 | |
| Adjustment (elimination) (Millions of yen) *3 | 1Q | | | -2,918 | -3,669 | -3,747 | -3,923 | -1,838 | -2,514 | -2,514 | -1,960 | -2,163 | -2,474 |
| | 2Q | | | -5,909 | -7,418 | -7,710 | -7,837 | -3,717 | -4,304 | -4,304 | -4,290 | -4,658 | -5,221 |
| | 3Q | | | -8,894 | -11,572 | -11,892 | -11,933 | -5,668 | -6,189 | -6,189 | -6,400 | -7,036 | -7,748 |
| | 4Q | | -11,565 | -12,256 | -15,138 | -15,492 | -15,710 | -7,733 | -8,271 | -8,271 | -8,571 | -9,206 | |
| Operating Profit by Segment | | | | | | | | | | | | | |
| Spice / Seasoning / Processed Food Business (Millions of yen) | 1Q | | | 554 | 1,395 | 2,076 | 2,657 | 2,884 | 4,263 | 4,275 | 3,075 | 2,251 | 1,794 |
| | 2Q | | | 2,310 | 3,619 | 4,770 | 5,539 | 5,890 | 7,942 | 7,957 | 5,402 | 3,205 | 3,666 |
| | 3Q | | | 6,428 | 8,133 | 9,843 | 10,650 | 10,625 | 13,672 | 13,675 | 10,218 | 6,769 | 8,630 |
| | 4Q | | 6,660 | 7,924 | 9,885 | 12,081 | 12,669 | 14,111 | 15,614 | 15,614 | 12,628 | 7,915 | |
| Health Food Business (Millions of yen) | 1Q | | | 454 | 567 | 642 | 663 | 144 | -235 | -223 | -163 | 465 | 589 |
| | 2Q | | | 974 | 1,130 | 840 | 1,104 | 495 | -58 | -52 | -333 | 1,076 | 1,230 |
| | 3Q | | | 1,774 | 1,953 | 1,386 | 1,910 | 745 | 330 | 336 | 271 | 1,900 | 2,296 |
| | 4Q | | 717 | 1,398 | 1,334 | 907 | 1,421 | 521 | -413 | -396 | -138 | 1,908 | |
| International Food Business (Millions of yen) | 1Q | | | 446 | 607 | 818 | 961 | 1,310 | 1,010 | 1,010 | 1,983 | 1,747 | 1,175 |
| | 2Q | | | 645 | 767 | 1,416 | 1,668 | 2,141 | 2,973 | 2,973 | 3,227 | 3,106 | 1,096 |
| | 3Q | | | 1,174 | 1,243 | 2,253 | 2,731 | 3,396 | 4,611 | 4,649 | 4,734 | 4,467 | 2,284 |
| | 4Q | | 1,000 | 1,381 | 1,681 | 2,847 | 3,584 | 4,098 | 4,584 | 4,584 | 5,250 | 5,424 | |
| Restaurant Business (Millions of yen) | 1Q | | | -11 | -112 | 17 | -160 | 303 | -927 | -927 | 350 | 193 | 930 |
| | 2Q | | | 18 | -97 | -39 | -142 | 507 | -1,450 | -1,443 | 526 | 647 | 1,806 |
| | 3Q | | | 46 | -158 | -118 | -372 | 469 | -887 | -889 | 946 | 1,320 | 2,902 |
| | 4Q | | -72 | 44 | -424 | -406 | -561 | 202 | -660 | -660 | 1,502 | 2,268 | |
| Other Food Related Business (Millions of yen) | 1Q | | | -100 | 201 | 473 | 605 | 410 | 508 | 508 | 471 | 362 | 532 |
| | 2Q | | | -62 | 434 | 966 | 1,190 | 954 | 921 | 921 | 799 | 521 | 1,087 |
| | 3Q | | | 149 | 788 | 1,675 | 1,835 | 1,573 | 1,447 | 1,447 | 1,278 | 818 | 1,567 |
| | 4Q | | -780 | 101 | 719 | 1,865 | 2,045 | 1,791 | 1,770 | 1,770 | 1,480 | 1,234 | |
| Adjustment (elimination) (Millions of yen) *3 | 1Q | | | 96 | -298 | -206 | -416 | -413 | -212 | -212 | -27 | -47 | -106 |
| | 2Q | | | 159 | -503 | -497 | -788 | -872 | -450 | -450 | -589 | -923 | -818 |
| | 3Q | | | -29 | -659 | -653 | -990 | -835 | -636 | -636 | -561 | -950 | -1,009 |
| | 4Q | | 1,160 | -73 | -883 | -1,008 | -1,599 | -1,717 | -1,498 | -1,498 | -1,494 | -2,062 | |

*1 Figures for FY2021 and thereafter are after the application of the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29), etc.

*2 Basic policy on the payment of dividends: A dividend payout ratio of at least 30% on a consolidated basis excluding the effects of extraordinary income/losses arising from business combination and the amortization of goodwill

*3 Profit or loss not distributed to segments and the elimination of inter-segment transactions.

House Foods Group Inc. Quarterly Financial Data

Allocation of the purchase price paid for US-based Keystone Natural Holdings, LLC in the business combination effected on September 30, 2022 was completed during the first quarter of the FY2023. Accordingly, figures for the previous fiscal year are amounts after the allocation of the purchase price.

| | | Past standard | | | | | | | | New standard *1 | | | |
|--|----|---------------|--------|--------|--------|--------|--------|--------|--------|-----------------|--------|--------|--------|
| | | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2020 | FY2021 | FY2022 | FY2023 |
| Financial Results | | | | | | | | | | | | | |
| Net sales (Millions of yen) | 1Q | 55,003 | 55,693 | 53,254 | 66,284 | 70,358 | 71,305 | 72,341 | 67,448 | 59,750 | 61,636 | 66,324 | 70,453 |
| | 2Q | 59,568 | 58,712 | 59,121 | 70,691 | 73,075 | 74,461 | 72,292 | 72,642 | 63,935 | 62,491 | 67,507 | 72,371 |
| | 3Q | 62,888 | 65,073 | 63,891 | 77,439 | 78,705 | 79,853 | 78,005 | 77,056 | 67,945 | 67,794 | 71,988 | 82,873 |
| | 4Q | 55,151 | 51,970 | 65,627 | 69,398 | 69,759 | 71,077 | 71,043 | 66,608 | 58,436 | 61,464 | 69,242 | |
| Operating profit (Millions of yen) | 1Q | 2,421 | 1,641 | 1,439 | 2,360 | 3,819 | 4,310 | 4,638 | 4,407 | 4,431 | 5,690 | 4,970 | 4,914 |
| | 2Q | 2,239 | 2,340 | 2,604 | 2,991 | 3,637 | 4,261 | 4,475 | 5,470 | 5,475 | 3,341 | 2,662 | 3,153 |
| | 3Q | 3,845 | 4,310 | 5,497 | 5,949 | 6,930 | 7,193 | 6,861 | 8,659 | 8,675 | 7,855 | 6,692 | 8,603 |
| | 4Q | 1,084 | 395 | 1,234 | 1,012 | 1,902 | 1,795 | 3,031 | 860 | 832 | 2,341 | 2,363 | |
| Ordinary profit (Millions of yen) | 1Q | 2,882 | 1,875 | 1,824 | 2,032 | 3,958 | 4,660 | 5,002 | 4,491 | 4,515 | 6,345 | 5,591 | 5,252 |
| | 2Q | 2,643 | 2,758 | 2,967 | 3,345 | 4,052 | 4,762 | 4,995 | 4,318 | 4,324 | 3,991 | 3,373 | 3,517 |
| | 3Q | 4,221 | 5,022 | 6,028 | 6,883 | 7,160 | 7,440 | 7,323 | 8,984 | 8,962 | 8,182 | 6,578 | 8,830 |
| | 4Q | 1,216 | 1,302 | 1,333 | 1,691 | 2,037 | 2,237 | 3,477 | 2,026 | 2,037 | 2,607 | 2,758 | |
| Profit attributable to owners of parent (Millions of yen) | 1Q | 1,545 | 1,007 | 1,042 | 2,270 | 2,262 | 2,715 | 2,488 | 2,789 | 2,812 | 4,073 | 3,597 | 7,978 |
| | 2Q | 1,871 | 1,786 | 1,908 | 1,438 | 2,066 | 2,850 | 2,719 | -1,818 | -1,818 | 3,138 | 1,896 | 2,847 |
| | 3Q | 4,694 | 3,767 | 20,229 | 4,692 | 4,454 | 4,689 | 4,910 | 5,783 | 5,767 | 6,149 | 6,114 | 5,537 |
| | 4Q | 682 | 411 | -548 | -217 | 570 | 3,513 | 1,341 | 1,979 | 1,991 | 596 | 2,066 | |
| EBITDA (Millions of yen) | 1Q | 3,656 | 2,972 | 3,009 | 5,515 | 6,916 | 7,364 | 7,772 | 7,729 | 7,753 | 8,192 | 7,581 | 8,010 |
| | 2Q | 3,529 | 3,723 | 4,168 | 6,139 | 6,771 | 7,361 | 7,746 | 8,816 | 8,821 | 6,063 | 5,561 | 6,488 |
| | 3Q | 2,531 | 5,842 | 7,095 | 9,141 | 10,107 | 10,370 | 10,217 | 11,123 | 11,138 | 10,636 | 9,582 | 12,120 |
| | 4Q | 5,099 | 2,105 | 4,428 | 4,440 | 5,183 | 5,147 | 6,550 | 3,391 | 3,363 | 5,220 | 5,768 | |
| Operating profit margin(%) | 1Q | 4.4 | 2.9 | 2.7 | 3.6 | 5.4 | 6.0 | 6.4 | 6.5 | 7.4 | 9.2 | 7.5 | 7.0 |
| | 2Q | 3.8 | 4.0 | 4.4 | 4.2 | 5.0 | 5.7 | 6.2 | 7.5 | 8.6 | 5.3 | 3.9 | 4.4 |
| | 3Q | 6.1 | 6.6 | 8.6 | 7.7 | 8.8 | 9.0 | 8.8 | 11.2 | 12.8 | 11.6 | 9.3 | 10.4 |
| | 4Q | 2.0 | 0.8 | 1.9 | 1.5 | 2.7 | 2.5 | 4.3 | 1.3 | 1.4 | 3.8 | 3.4 | |
| Ordinary profit margin(%) | 1Q | 5.2 | 3.4 | 3.4 | 3.1 | 5.6 | 6.5 | 6.9 | 6.7 | 7.6 | 10.3 | 8.4 | 7.5 |
| | 2Q | 4.4 | 4.7 | 5.0 | 4.7 | 5.5 | 6.4 | 6.9 | 5.9 | 6.8 | 6.4 | 5.0 | 4.9 |
| | 3Q | 6.7 | 7.7 | 9.4 | 8.9 | 9.1 | 9.3 | 9.4 | 11.7 | 13.2 | 12.1 | 9.1 | 10.7 |
| | 4Q | 2.2 | 2.5 | 2.0 | 2.4 | 2.9 | 3.1 | 4.9 | 3.0 | 3.5 | 4.2 | 4.0 | |
| Profit margin(%) | 1Q | 2.8 | 1.8 | 2.0 | 4.2 | 3.2 | 3.8 | 3.4 | 4.1 | 4.7 | 6.6 | 5.4 | 11.3 |
| | 2Q | 3.1 | 3.0 | 3.2 | 2.0 | 2.8 | 3.8 | 3.8 | -2.5 | -2.8 | 5.0 | 2.8 | 3.9 |
| | 3Q | 7.5 | 5.8 | 31.7 | 6.1 | 5.7 | 5.9 | 6.3 | 7.5 | 8.5 | 9.1 | 8.5 | 6.7 |
| | 4Q | 1.2 | 0.8 | -0.8 | -0.3 | 0.8 | 4.9 | 1.9 | 3.0 | 3.4 | 1.0 | 3.0 | |
| EBITDA margin(%) | 1Q | 6.6 | 5.3 | 5.6 | 8.3 | 9.8 | 10.3 | 10.7 | 11.5 | 13.0 | 13.3 | 11.4 | 11.4 |
| | 2Q | 5.9 | 6.3 | 7.1 | 8.7 | 9.3 | 9.9 | 10.7 | 12.1 | 13.8 | 9.7 | 8.2 | 9.0 |
| | 3Q | 4.0 | 9.0 | 11.1 | 11.8 | 12.8 | 13.0 | 13.1 | 14.4 | 16.4 | 15.7 | 13.3 | 14.6 |
| | 4Q | 9.2 | 4.1 | 6.7 | 6.4 | 7.4 | 7.2 | 9.2 | 5.1 | 5.8 | 8.5 | 8.3 | |
| Net Sales by Segment (Before the elimination of inter-segment transactions) | | | | | | | | | | | | | |
| Spice / Seasoning / Processed Food Business (Millions of yen) | 1Q | | | 26,212 | 28,523 | 32,567 | 32,932 | 33,405 | 35,350 | 29,328 | 27,631 | 28,326 | 29,594 |
| | 2Q | | | 30,745 | 33,810 | 34,339 | 34,976 | 35,718 | 36,396 | 29,872 | 29,334 | 29,688 | 30,829 |
| | 3Q | | | 34,821 | 38,056 | 39,556 | 39,552 | 40,194 | 40,866 | 33,871 | 32,640 | 33,027 | 35,663 |
| | 4Q | | | 28,239 | 31,670 | 33,475 | 33,764 | 35,679 | 33,728 | 27,309 | 27,817 | 28,762 | |
| Health Food Business (Millions of yen) | 1Q | 9,240 | 8,926 | 8,575 | 8,575 | 8,149 | 7,520 | 4,921 | | 3,739 | 3,351 | 4,110 | 4,136 |
| | 2Q | 9,280 | 8,925 | 8,552 | 8,817 | 7,458 | 5,746 | | | 4,355 | 3,689 | 4,412 | 4,468 |
| | 3Q | 9,235 | 9,364 | 8,611 | 8,303 | 7,550 | 5,434 | | | 4,152 | 4,305 | 4,575 | 4,724 |
| | 4Q | 6,768 | 6,066 | 5,862 | 5,630 | 5,361 | 4,005 | | | 3,035 | 3,088 | 3,423 | |
| International Food Business (Millions of yen) | 1Q | 4,326 | 4,777 | 5,422 | 6,033 | 7,390 | 8,341 | | | 8,095 | 9,813 | 10,796 | 13,441 |
| | 2Q | 4,846 | 3,832 | 5,305 | 6,200 | 6,772 | 10,456 | | | 10,170 | 9,627 | 11,824 | 13,015 |
| | 3Q | 5,042 | 4,567 | 6,199 | 7,105 | 7,920 | 10,004 | | | 9,614 | 10,241 | 12,346 | 15,481 |
| | 4Q | 4,362 | 6,935 | 5,929 | 6,979 | 7,652 | 6,671 | | | 6,178 | 9,429 | 13,908 | |
| Restaurant Business (Millions of yen) | 1Q | 1,770 | 12,982 | 12,921 | 12,744 | 13,186 | 10,419 | | | 10,426 | 11,126 | 11,334 | 12,897 |
| | 2Q | 1,858 | 12,440 | 12,888 | 12,995 | 13,310 | 11,197 | | | 11,242 | 10,979 | 11,612 | 13,915 |
| | 3Q | 1,670 | 12,381 | 12,812 | 13,092 | 12,743 | 11,567 | | | 11,600 | 11,242 | 12,436 | 14,345 |
| | 4Q | 13,014 | 13,572 | 13,354 | 13,252 | 13,258 | 11,384 | | | 11,429 | 12,074 | 12,989 | |
| Other Food Related Business (Millions of yen) | 1Q | 14,623 | 14,744 | 14,622 | 15,371 | 12,678 | 10,932 | | | 10,676 | 11,675 | 13,921 | 12,858 |
| | 2Q | 15,382 | 15,434 | 15,955 | 15,387 | 10,912 | 10,637 | | | 10,086 | 11,192 | 12,466 | 12,891 |
| | 3Q | 16,108 | 17,224 | 15,709 | 15,897 | 11,548 | 11,069 | | | 10,593 | 11,477 | 11,983 | 15,187 |
| | 4Q | 16,605 | 14,721 | 14,738 | 15,229 | 11,158 | 12,903 | | | 12,568 | 11,227 | 12,329 | |
| Adjustments (Millions of yen)*2 | 1Q | | | -2,918 | -3,669 | -3,747 | -3,923 | -1,838 | -2,514 | -2,514 | -1,960 | -2,163 | -2,474 |
| | 2Q | | | -2,991 | -3,749 | -3,963 | -3,914 | -1,879 | -1,790 | -1,790 | -2,330 | -2,495 | -2,747 |
| | 3Q | | | -2,986 | -4,153 | -4,182 | -4,096 | -1,951 | -1,885 | -1,885 | -2,111 | -2,379 | -2,527 |
| | 4Q | | | -3,361 | -3,566 | -3,600 | -3,777 | -2,065 | -2,082 | -2,082 | -2,171 | -2,170 | |
| Net Sales by Segment (Before the elimination of inter-segment transactions) | | | | | | | | | | | | | |
| Spice / Seasoning / Processed Food Business (Millions of yen) | 1Q | | | 554 | 1,395 | 2,076 | 2,657 | 2,884 | 4,263 | 4,275 | 3,075 | 2,251 | 1,794 |
| | 2Q | | | 1,756 | 2,224 | 2,695 | 2,882 | 3,006 | 3,678 | 3,682 | 2,326 | 955 | 1,871 |
| | 3Q | | | 4,118 | 4,515 | 5,073 | 5,111 | 4,736 | 5,731 | 5,718 | 4,816 | 3,564 | 4,965 |
| | 4Q | | | 1,497 | 1,752 | 2,238 | 2,019 | 3,485 | 1,942 | 1,939 | 2,410 | 1,145 | |
| Health Food Business (Millions of yen) | 1Q | 454 | 567 | 642 | 663 | 144 | -235 | | | -223 | -163 | 465 | 589 |
| | 2Q | 520 | 563 | 197 | 441 | 351 | 177 | | | 171 | -170 | 611 | 641 |
| | 3Q | 800 | 823 | 546 | 806 | 251 | 388 | | | 388 | 604 | 824 | 1,065 |
| | 4Q | -376 | -618 | -478 | -488 | -224 | -743 | | | -732 | -410 | 8 | |
| International Food Business (Millions of yen) | 1Q | 446 | 607 | 818 | 961 | 1,310 | 1,010 | | | 1,010 | 1,983 | 1,747 | 1,175 |
| | 2Q | 198 | 161 | 598 | 707 | 831 | 1,963 | | | 1,963 | 1,244 | 1,359 | -79 |
| | 3Q | 530 | 475 | 837 | 1,063 | 1,255 | 1,639 | | | 1,676 | 1,507 | 1,361 | 1,188 |
| | 4Q | 207 | 439 | 594 | 853 | 702 | -27 | | | -65 | 516 | 957 | |
| Restaurant Business (Millions of yen) | 1Q | -11 | -112 | 17 | -160 | 303 | -927 | | | -927 | 350 | 193 | 930 |
| | 2Q | 29 | 15 | -55 | 18 | 204 | -523 | | | -516 | 176 | 454 | 877 |
| | 3Q | 28 | -61 | -79 | -230 | -37 | 563 | | | 554 | 420 | 673 | 1,095 |
| | 4Q | -2 | -267 | -288 | -189 | -267 | 227 | | | 229 | 556 | 948 | |
| Other Food Related Business (Millions of yen) | 1Q | -100 | 201 | 473 | 605 | 410 | 508 | | | 508 | 471 | 362 | 532 |
| | 2Q | 38 | 234 | 493 | 585 | 544 | 413 | | | 413 | 328 | 158 | 555 |
| | 3Q | 211 | 354 | 709 | 645 | 620 | 526 | | | 526 | 479 | 297 | 480 |
| | 4Q | -48 | -70 | 190 | 210 | 218 | 323 | | | 323 | 201 | 416 | |
| Adjustments (Millions of yen)*2 | 1Q | | | 96 | -298 | -206 | -416 | -413 | -212 | -212 | -27 | -47 | -106 |
| | 2Q | | | 64 | -205 | -291 | -371 | -460 | -238 | -238 | -563 | -876 | -712 |
| | 3Q | | | -189 | -157 | -156 | -202 | 37 | -187 | -187 | 28 | -27 | -190 |
| | 4Q | | | -44 | -224 | -354 | -609 | -883 | -862 | -862 | -933 | -1,112 | |

*1 Figures for FY2021 and thereafter are after the application of the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29), etc.

*2 Profit or loss not distributed to segments and the elimination of inter-segment transactions.